CHECKLIST FOR CANVASSERS IN WARDS 26 & 28

Ward canvassing captains: Bob and Sloan Sable, Tel. 1-453-3396
Canvassing HQ: Legal Aid Office, Yale Law School

Pick up cards, literature packets, & "NA" letters at HQ. Check over and plan your route before leaving. These cards are worth their weight in gold and are essential to the campaign. PLEASE DO NOT LOSE THESE CARDS!!! Return cards and left-over literature to ward captains.

HQ telephone: 787-3131 Ext. 2532

POLLING PLACES: Ward 26: Atwater Recreation Center
26 Atwater Street

Ward 28: Clinton Avenue School
Corner of Clinton Ave. and Bailey St.

Hours open: 12 noon – 8:00 pm on Tues., April 9

If voters not at home, leave literature packet and "NA" letter. DO NOT PUT IN MAIL BOX, it is illegal to block mail delivery.

What to put on the cards:
1. "NA" on lower right corner if not at home
2. Dead, moved, and corrected address on lower right corner
3. Rating (1 through 5) on address label.
4. Services needed if a "1" or "2" (ride to the pole, baby-sitting)
5. If a voter is a "1" or "2" check the phone no. on card (accurate?)
6. If voter indicates desire to work on campaign, be sure to inform Sables at HQ.
7. If voter does not want to talk because busy, at dinner, etc., ask whether they would care to be visited at a more convenient time. Mark card "NA" and give requested time if any. If no further visit desired, estimate rating as best you can; it will probably be a "3" or "5". Leave literature anyway.

NOTE: Put data on card after leaving house, not in voter's presence.

WARD MORE THAN ONE VOTER IN HOUSEHOLD

<table>
<thead>
<tr>
<th>Name</th>
<th>Address 26x</th>
<th>8852242</th>
<th>Phone</th>
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SERVICES NEEDED

Babysitting and ride at 10:00 am.
1. Be sure to address the voter by name and try to contact every voter in the house.

2. Be sure to introduce yourself by name. Identify yourself locally if possible. Emphasize that you are a volunteer worker for "Democrats for McCarthy."

3. Sample opening line:
"Sen. McCarthy would like to know how people in your neighborhood feel about the election issues? For example, do you and your neighbors think Johnson is doing a good job?"

4. Other possible questions:
Do you favor Johnson's proposal to increase taxes by 10 percent? Are you concerned about the "credibility gap?"
Do you think Asians should do more of the fighting in Vietnam?

5. If the response to these questions is positive, you should go on to explain that that is the way Sen. McCarthy feels and that they can support him by voting in the primary, and by giving the people of New Haven a choice in selecting their delegates. Give the location of the polling place and the times it is open.

6. Next explain that if they want to vote for McCarthy to pull the second lever, "1-B," entitled "McCarthy Slate."

7. If you sense that the voter is not interested or is hostile, give them the literature and tell them you hope they will consider McCarthy. Do not give them any specific information about the primary.

8. DO NOT ARGUE ABOUT ANYTHING!!!

9. Be thinking about how you might answer the following questions:
"I believe we have to stop communism in Asia."
"Why are you canvassing?" (Play down war, play up belief in McCarthy's candidacy, honesty, etc.)
"Isn't this just a Yale campaign?" (If you're not Yale, by all means tell them. If you are, explain that many New Haven citizens are involved, and that all student workers are volunteers)
"I've got a son in Vietnam fighting for you right now!" (Good luck on this one)

10. How to get Hawk votes: emphasize the following (in very general terms). Inflation, tax increase, credibility gap
McCarthy not for unilateral withdrawal or "abandoning our boys."
McCarthy is a man you can trust
"My, what a nice dog you have!"

11. Make the visit brief and pleasant. Impressions are important.